

COMPANY PROFILE



BOSTON-GRIFFITHS

HEALTHCARE MANAGEMENT

Intelligent Healthcare Management for Smarter Workplaces.

60 Baines Medical
Chambers Fourth Floor

071 692 4673
admin@boston-griffiths.com

WELCOME!

At Boston Griffiths Healthcare Management (BGHM), we believe that every company's greatest asset is a healthy, supported team.

We integrate medical expertise, operational systems, and compassionate coordination to deliver one outcome. A workforce that is healthy, productive, and protected by efficient healthcare systems.

“We manage care,
so you can manage
your business.”



WHO WE ARE

BOSTON GRIFFITHS
HEALTHCARE
MANAGEMENT

About Us



Boston Griffiths Healthcare Management (BGHM) **partners** with **corporates** and **organisations** to design and manage **structured, efficient, and compassionate healthcare systems** for their employees.

We work closely with Human Resources departments and executive teams to **transform healthcare** from an unpredictable, reactive cost into a **proactive, managed, and value-driven system**. Our approach is designed to **enhance employee wellbeing**, improve **productivity**, and support long-term **retention**.

At BGHM, we understand that every company wants its people to be **healthy, present**, and able to **perform** at their **best**. Our role is to make that a practical reality — not only by overseeing **medical benefits**, but by **managing** the entire care **journey**. We ensure that employees receive the **right care**, at the right time, through the right channels, while **employers gain clarity, control, and confidence** in how healthcare is being managed across their organisation.



WHAT WE DO

Boston Griffiths Healthcare Management (BGHM) provides **end-to-end coordination of employee healthcare**, from first consultation through to specialist care, hospital admissions, and aftercare. We make sure **employees** receive the **right care**, from the **right provider**, at the **right time** — while **employers** retain clear oversight and **cost control**.



Our Managed Care Services Include:

- **Designing healthcare portfolios and medical aid structures** that align with company needs and budgets.
- **Streamlining access to trusted doctors, hospitals, and specialists** so employees know exactly where to go.
- **Coordinating referrals and authorisations** to prevent delays and administrative frustration.
- **Negotiating to reduce or avoid shortfalls** where possible, protecting employees from unexpected costs.
- **Overseeing treatment continuity and recovery** in more complex or long-term cases.
- **Reporting to HR with clear, structured data** on utilisation and trends, without compromising confidentiality.

“When a company partners with BGHM, they gain a clinical and administrative ally that delivers order, transparency, and peace of mind — for both HR and employees.”



OUR ECOSYSTEM

BGHM operates within a robust, trusted healthcare network that spans throughout Zimbabwe. This ecosystem enables employers to offer high-quality, cost-effective medical care, while ensuring their people remain supported as close to home as possible.

“We are committed to strengthening the Zimbabwean healthcare system by prioritising local expertise and facilities first, ensuring patients receive the best possible care at home before cross-border options are considered.”

Master Data Management

Our Master Data Management (MDM) system securely centralises each employee’s recent laboratory results, imaging, and clinical reports into a single, accessible digital profile.

This supports seamless handovers between healthcare providers, reduces unnecessary repeat tests, and equips HR and leadership with data-driven insight into healthcare utilisation and outcomes across the organisation.



Partner Facilities Include:

- Milton Park Medical Centre
- Health Point Hospital
- Borrowdale Trauma Centre
- The Avenues Clinic
- Arundel Hospital
- WestEnd Clinic
- St Anne’s Hospital
- Baines Maternity Hospital

HOW WE CREATE VALUE

WE MAKE
HEALTHCARE
WORK FOR
THE BUSINESS
BY ENSURING
THAT:

- **Employees receive timely, effective care** and return to work sooner.
- **HR gains clarity and control over healthcare costs**, rather than reacting to unpredictable spend.
- **Corporate leaders can trust that employee wellbeing is managed professionally**, ethically, and consistently.
- **Medical decisions are made with accuracy, empathy, and financial discipline**, balancing care quality with sustainability.

Organisations choose BGHM because they need more than administrative support, they need measurable outcomes.

Our role is to connect every part of the healthcare process – people, systems, and providers, so that your workforce remains healthy, focused, and fully supported.



WHY HR AND EXECUTIVES TRUST BGHM



FOR EMPLOYERS:

- Transparent and manageable healthcare costs.
- Lower absenteeism and faster workforce recovery.
- Actionable health analytics for workforce planning.
- Stronger employee morale and retention.

FOR EMPLOYEES:

- Seamless access to trusted providers.
- Reduced stress navigating medical systems.
- Elimination of surprise shortfalls or co-payments.
- Ongoing support through recovery and beyond.

“We ensure that the business can focus on performance - while we take care of its people.”



CASE STUDIES

Case 1: Orthopaedic Coordination - Corporate Employee

An employee required orthopaedic surgery. BGHM managed pre-operative testing, selected a trusted surgeon, and negotiated hospital and anaesthesia costs. The patient recovered fully with no shortfalls, and the company avoided financial loss from extended absence.



Trauma Centre Borrowdale



Case 2: Cross- Border Referral - Self-Paying Patient

A patient required cardiology care not available locally. BGHM coordinated medical records, liaised with regional partners, and ensured affordable, accredited treatment in South Africa, with full continuity of care upon return.

MANAGED CARE TESTIMONIALS

Day-Case Surgery Coordination

BGHM coordinated a minor surgical procedure from start to finish, ensuring zero co-payments.

“BGHM helped me make an informed medical decision. I paid absolutely nothing extra, and the care was exceptional.”

Complex Case Coordination

Gallbladder surgery was successfully managed through optimised referrals – a USD 1,500 shortfall was eliminated.

“I panicked about costs, but BGHM handled everything – I didn’t have to pay a cent out of pocket.”

Cross-Border Cardiac Care

A self-paying cardiac patient received treatment in Johannesburg at 39.7% less than overseas options.

“BGHM reviewed everything and found me an excellent specialist. What could have been chaotic became a smooth, lifesaving experience.”

Chronic Disease Management (Diabetes & Kidney Care)

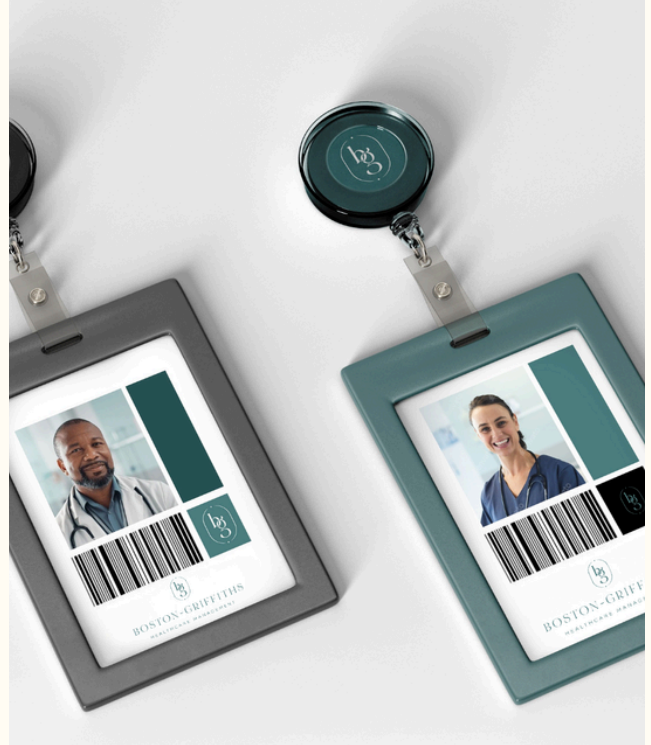
A corporate employee with chronic illness was placed on a structured, multidisciplinary plan:

- No hospital admissions in 9 months
- 25.8% reduction in absenteeism
- Improved health stability

“Before BGHM, my health felt out of control. Now everything is connected – I feel healthier and supported.”



SUMMARY OF IMPACT



CONTINUITY OF CARE:
Coordinated collaboration across specialists.

COST CONTAINMENT:
Eliminated shortfalls and redundant testing.

CORPORATE INSIGHT:
Actionable analytics for HR and leadership.

IMPROVED OUTCOMES:
Better health stability and productivity.



Thank you!

Thank you for taking the time to learn about Boston Griffiths Healthcare Management.

We are proud to partner with organisations that value the wellbeing of their people. Through strategic healthcare management and compassionate, expert-led coordination, we help turn employee health into a sustainable, value-driven advantage.

Let's create a structured, efficient, and caring healthcare system that supports both people and performance.

CONTACT US



071 692 4673



admin@boston-griffiths.com



60 Baines Medical
Chambers Fourth Floor